

NEWSLETTER

chichesterbid.co.uk

office@chichesterbid.co.uk

01243 773263 OCTOBER 2018



FEATURED ARTICLE

Fantastic Uptake Of Chichester Gift Card

The Chichester BID Team are delighted to announce that over 70 city centre businesses have signed up to accept the new Chichester Gift Card prior to its launch on 1st October 2018. You will be able to see the latest gift card updates on www.chichestergiftcard.co.uk

This influx of interest from city centre businesses prior to launch will massively strengthen the overall gift card offering and help boost the uptake from purchasing public in the lead up to Christmas.

Yet to sign your business up? Here's a few reasons why adopting the Chichester Gift Card is both a win-win for both your business and our city.

- Free for businesses to join scheme.
- Easy for businesses to get involved as it uses the existing Mastercard infrastructure.
- Consumers explore more when they have a gift card - over 15% of redemptions (Miconex data) are made by consumers visiting a store for the first time.
- Consumers spend on average 40%more (Miconex data) than the total value loaded onto the card.

- Local businesses and organisations can use the gift card as an incentive or a reward.
- Both Independents and Nationals can take part.
- Chichester Gift Card locks money into the city, meaning it cannot be spent in other high streets or shopping locations.

The BID Team are working hard on a full three-sixty degree marketing strategy which will help promote the gift card, up-to and during the Christmas period.

As part of the overarching marketing strategy, a purpose built website is being launched in early October. It will include an easy to use e-commerce functionality to enable the gift card to be purchased online.

Social media images will be distributed to those BID businesses who have decided to take part in the scheme. We ask that you all get involved and help us to reach a large audience via your own business social media channels. This will also ensure that the card is promoted consistently by all city centre businesses.

DATES FOR YOUR DIARY

1st October

Christmas Street Lights Installation Begins

Chichester City Centre

3rd, 10th, 17th, 24th, 31st October **Wednesday City Market** Chichester City Centre

> 5th & 19th October **Chichester Farmers Market**

Chichester City Centre

14th October **Stonepillow Sleep Out 2018**

Chichester Cathedral Precinct

28th October

Arts, Antiques and **Collectables Street Market**

Chichester City Centre

29th October

Small Christmas Trees Installation Begins

Chichester City Centre

24th November

Rotary Candlelight Procession Procession starts at 6pm

Chichester City Centre

24th November - 31st December

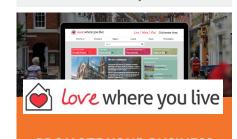
Nutcracker Trail

Chichester City Centre

5th December **BID Christmas Social**

Bearded Bob's, North Street 5:30PM Onwards

8th-16th December **Chichester Christmas Market** Chichester City Centre



PROMOTE YOUR BUSINESS **FOR FREE**

Please visit the LWYL website, quoting BID LEVY PAYER' in your message

lovechichester.net/contact

Free On-Street Parking Vouchers: Grab Yours While You Can

Last month we announced that we had successfully secured 5,000 on-street parking vouchers from West Sussex County Council in a attempt to mitigate the negative effects of increased parking charges on your business.

Of the 5,000 initially released, 3,750 free on-street parking vouchers have now been speedily snapped up by BID Levy Members, leaving only 1,250 vouchers left to be claimed.

If your business has not signed up to receive free on-street parking vouchers then please do get in touch with the BID Team using the details found below. All vouchers will be distributed on a first-come first-served basis.

EMAIL TO REGISTER FOR PARKING VOUCHERS

jhockley@chichesterbid.co.uk

Preferential Exchange Rates For All BID Businesses

We are delighted to announce that No.1 Currency based on Market Road, Chichester are now offering all BID-based businesses preferential exchange rates across all listed currencies. Best of all, both business owners and all business staff are entitled to these same fantastic rates.

To find out more about this BID exclusive offer please contact No.1 Currency directly on: 01243 839 419 or even better, drop by to see their team at 16 Market Road, Chichester PO19 1JW.

No Fees, No Commission, No Hassle.





VISIT THEM ONLINE

www.no1currency.com



Exciting Nutcracker Trail Confirmed

We are delighted to announce that the city centre will play host to a fantastic new Nutcracker-themed Christmas trail. This family-friendly trail starting on the 24th November will see entrants searching across the city for six foot six Nutcracker Kings all the way through to New Year's Eve!

The BID Team will be strategically distributing the Nutcrackers around the city in a bid to promote additional footfall to areas that receive lower footfall counts during the festive period.

A total of 5000 specially designed booklets will be produced for the trail, each containing a map of Chichester city centre and the locations of the Nutcrackers. A trail sheet will also be included to complete as they find the Nutcracker Kings and their names!

The BID Team will also be giving away some fantastic prizes for those lucky trail winners. The prizes up-for-grabs include Apple iPad Minis, a Christmas Hamper and dinner for 5 guests (value £150) courtesy of Bills Restaurant. Several of the newly-released Chichester Gift Cards can also be won, preloaded with various amounts including one valued at £100!.

Want to donate a prize? There is a chance for retail BID Members to offer some vouchers in time for the trail! If you would like to do this, then please contact:

Jeanette Hockley - jhockley@chichesterbid.co.uk



THE BEST EVER

Let's make Thursday Late-Night Shopping the best ever yet! We would like businesses to get involved and stay open for the following Thursday late-night shopping dates leading up to Christmas:

> Thursday 29th November Thursday 6th December Thursday 13th December Thursday 20th December

If you are unable to stay open late, why don't you leave your shop front lights on from 5pm until 8pm so the city centre looks warm and inviting to shoppers and visitors alike!

LET US KNOW YOUR CHRISTMAS OPENING HOURS

jhockley@chichesterbid.co.uk

Recycled Bottle Christmas Tree Sculpture To Be Erected on North St.

Chichester BID Team have partnered up with West Sussex County Council and Chichester District Council to gift the city with a Christmas tree sculpture for the festive season.

A giant Christmas tree sculpture has been created from 600 reused green plastic bottles by Tracey Graham, known as the 'Rubbish Artist'. This stunning work of art will be located in front of Jack Wills, North Street, greeting holiday shoppers as they enter the city via North Street.

The Tree Sculpture was created to help highlight plastic recycling in West Sussex. An estimated 166 million plastic bottles were recycled in West Sussex during 2017, out of a possible 262 million.

COME AND VIEW THE INSTALLATION **BEING LIT**

SATURDAY 17th

NOVEMBER

4-5PM



Shop Front Christmas Trees Now Available For Order

Chichester BID Team has once again partnered up with Festive Illuminations to bring you real locally-sourced Christmas trees. Each tree comes dressed with beautiful warm-white low voltage LED fairy lights which will add a little Christmas magic to your premises and the city centre as a whole.

Mounted Christmas trees are available at a cost of £82.00 each. A donation from each sale will go towards supporting the fantastic local charity, St Wilfrid's Hospice.



TO PLACE YOUR ORDER CONTACT

office@chichesterbid.co.uk



CHRISTMAS PERIOD PARK & RIDE

In collaboration with **Chichester District Council.** Dates and times for the 2018 Christmas Park and Ride running from Chichester College into the City centre.

Sunday 2nd December Saturday 8th December Sunday 9th December Saturday 15th December Sunday 16th December

to 24th December Weekdays and Saturday 8.30am – 6pm

NEW OPENINGS

We would like to BID a warm welcome to yet more fantastic new openings, that is 13 since July!

Were not called the fourth most resilient High Street for nothing! Chichester has claimed the fourth spot in a league table of high streets 'that have shown the greatest resilience' in the last decade. Cushman & Wakefield. which ranks the viability and performance of 250 High Streets outside central London.



COMING SOON

TURQUOISE KITCHEN Authentic Turkish Cuisine



Lucy With Diamonds

Bespoke jeweller offering unique handmade rings, bracelets, necklaces, earrings and tiaras. A personalised design service is also available for those seeking a unique piece.

Location: Southgate, Chichester www.lucywithdiamonds.co.ul



Sit & Sip

Sit & Sip is a boutique bar and bottle shop that aims to create a cool funky venue for people to enjoy wide range of specialist craft beers and artisan spirits in a social environment.

Location: North Street, Chichester ww.sitandsip.co.uk

WHY NOT GET THIS NEWSLETTER ELECTRONICALLY? SIGN UP NOW AT: WWW.CHICHESTERBID.CO.UK



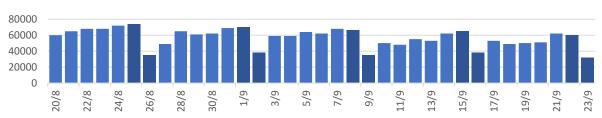
Week 34 (Monday 20 August 2018) to Week 38 (Sunday 23 September 2018)

CHICHESTER I NUMBERS

With the school holidays over, we've seen the usual dip in footfall across the area. This wasn't as large a dip as in 2017, so the Year to Date figure continues to recover.

New this month is a social media ranking, provided by a national high street campaign #WDYT. As online plays an ever-greater role in retail, this gives us a benchmark to see how potential customers interact with Chichester and its businesses. Figures so far show that Chichester is typically within the top 100 UK towns & cities for social media activity, with just over 50% of businesses regularly using Facebook, Instagram and Twitter.

People in Chichester



| Week on Week | Week 34 | Week 35 | Week 36 | Week 37 | Week 38 |
|-----------------|-----------------|----------------|----------------|-----------------|-----------------|
| | 20 Aug – 26 Aug | 27 Aug – 2 Sep | 3 Sep – 9 Sep | 10 Sep – 16 Sep | 17 Sep – 23 Sep |
| BID Area (est.) | 442,000 | 414,000 | 413,000 | 371,000 | 357,000 |

This figure gives an estimate of the total number of people in the Chichester BID area on any given day.

It is based on multiple sources and is continuously updated. Figures can differ across reports as new information becomes available.

Footfall (East Street near the Cross)

▲ 2 %

| Footfall counted: § | 919,077 | Busiest day: Sat 25" Aug (36,274) | | | |
|---------------------|-------------------|-----------------------------------|---------|---------|---------|
| Week on Week | k Week 34 Week 35 | | Week 36 | Week 37 | Week 38 |
| Chi Foot St | 204,337 | 195,849 | 185,484 | 174,620 | 158,787 |

▼ 5 %

| Year on Year | Week 34 | Week 35 | Week 36 | Week 37 | Week 38 |
|---------------|---------|---------|---------|---------|---------|
| Chi - East St | 0 % | 0 % | ▼ 1 % | ▼ 1 % | ▼ 3 % |
| South East | ▼ 7 % | ▼ 1 % | ▲ 1% | ▼ 3 % | ▼ 6 % |
| Market Towns | ▼ 10 % | ▼ 3 % | ▼ 3 % | ▼ 6 % | ▼8% |
| UK | ▼ 5 % | ▼ 1 % | ▼ 1 % | ▼ 3 % | ▼ 5 % |

Sales

| Year on Year | Week 34 | Week 35 | Week 36 | Week 37 | Week 38 |
|--------------|--------------|--------------|---------|--------------|---------|
| Chichester | ▲ 1 % | ▲ 3 % | ▲ 2 % | ▲ 7 % | ▼ 6 % |
| UK | ▼ 1 % | A 4 % | ▼ 2 % | ▼ 3 % | ▼ 2 % |

Social Media

Chi - East St

| UK Ranking | Wk 34 | Wk 35 | Wk 36 | Wk 37 | Wk 38 |
|-------------------|-------|----------|-------|-------|-------|
| Chichester | 89 | 85 | 91 | 82 | 98 |
| Change | ▲ 2 | 4 | ▼ 6 | ▲ 9 | ▼ 16 |

Digital Influence measures how much people are talking about Chichester on social media, ranked amongst 1,300 UK towns & cities.

Data from the #WDYT campaign

Property

| Vacancy Rate | Jul '17 | Oct '17 | Jan '18 | Apr '18 | Jul '18 |
|--------------|---------|---------|---------|---------|---------|
| Chichester | 7.1 % | 8.3 % | 7.7 % | 8.5 % | 6.3 % |
| South East | 7.1 % | 7.2 % | 7.7 % | 8.2 % | 8.1 % |
| UK | 9.6 % | 9.3 % | 8.9 % | 9.2 % | 9.9 % |

Vacancy figures are collected quarterly based on retail properties in the BID area.

Report produced by Noggin on behalf of Chichester BID.